





Reshoring American Packaging TM





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## **Table of Content**

# **Content List**

| 1 | Who | We | Are |
|---|-----|----|-----|
|---|-----|----|-----|

- 2 What We Do
- 3 Disposables Market Channel
- **4** Green Technology
- **5** Green Technology EcoBio
- 6 Grow Your Brand Checklist
- 7 Plastic Line Card
- 8 Plastic Material Identification
- **9-10** Paper Line Card
- 11 Paper Material Identification
- **12** E-Flute Line Card
- **13** E-Flute Features
- 14 Material Performance Matrix
- **15** Food & Beverage Product Guide
- **16** Supply Chain
- **17** Global Sourcing
- 18 Contact Us





### Who We Are

NexGen is a domestic designer and manufacturer of paper and plastic single use disposable packaging for the Multi-Unit Operators in The United States and Canada. We specialize in the customization and decoration of food and beverage cups and containers. We have 5 manufacturing and distribution locations with more than 500,000 square feet located in St. Louis, Missouri, and Piscataway, New Jersey.

### **Plastics**

We are a pellet to pallet, fully integrated manufacturer that specialize in extrusion, thermoforming and automated packaging lines that are compatible with all packaging materials. We have more than 50 plastic processing machines and a broad stock container and cup offering. We design custom packages to meet our customer application needs with appropriately engineered products.

### Paper ——

We offer a complete pre-press service for flexography printing including a design center, CAD table with plate and film making machines. We have more than 50 paper converting machines for both cups and containers. NexGen offers both folding cartons, round cups and containers with inline lamination and front and back paper printing technology on high-speed printers.

# Printing —

We print both plastic and paper cups and containers on high-speed equipment. We customize our programs around our customer needs and deliver small to medium size production runs to reduce inventory, increase turns and improve cash flow. Our paper printing Flexographic press can offer up to 10 colors and our plastic cup printers can offer up to 8 colors of dry-offset technology. We use earth friendly inks when possible and focus on quick turnaround orders.

# Materials — COBIO

NexGen manufactures, compounds and converts the most eco-advanced plastic and paper materials in the world. From recycled content to biodegradable features, we can create custom formulations to meet your environmental footprint needs. Our materials are certified food contact safe. We purchase materials globally and manufacture in our domestic facilities.

### Market Channels

We focus on multi-unit accounts in the food packaging channel that include supermarkets, convenience stores and retail big box warehouse clubs. We also focus on the food service channel that includes limited-service restaurants, full-service restaurants and food service management firms. We private label for multi-unit distributors building brand awareness with domestic manufacturing assets to support products made in the USA.

# 

Our fully integrated manufacturing platform creates supply chain efficiencies and mix enrichment to achieve the most cost effective and low-cost manufacturing and distribution system. We can consolidate both plastic and paper items on a single truck to reduce freight costs, warehouse and handling costs which increases cash flow and turns inventory efficiently. NexGen can source non manufactured products globally to consolidate spend and increase product mix to achieve the best possible cost model.



NexGen facilities are SQF 9.0 packaging level 2, food grade certified. All of our materials are food grade certified and have all the responsible sourcing certifications from around the world. Our global manufacturing partners are BRCS certified.

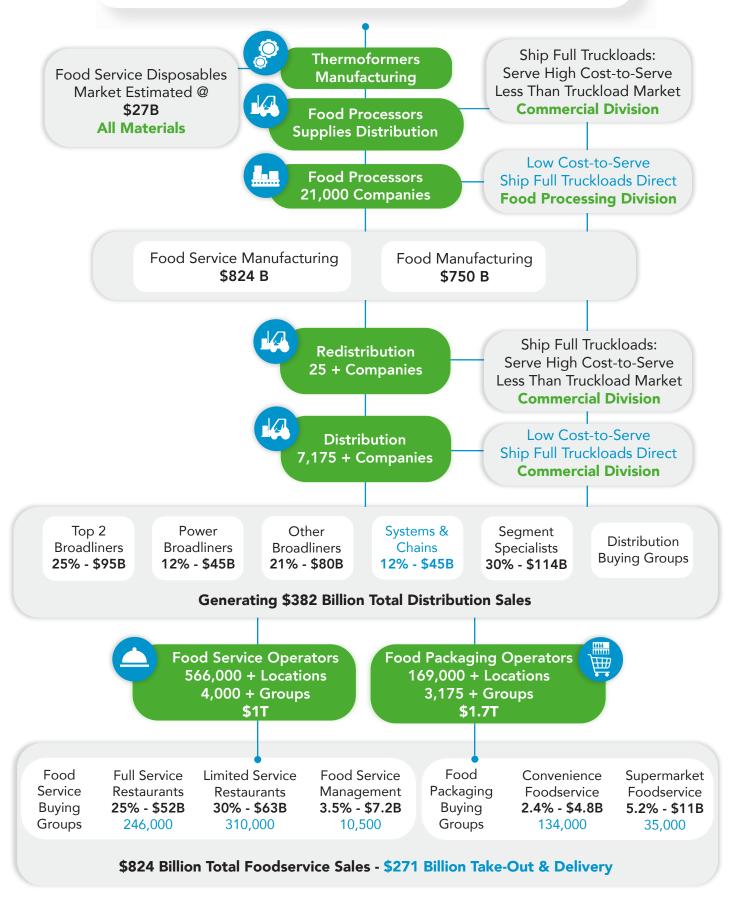


**Enterprise Resource Planning** - Our manufacturing platform is fully automated with min/max and production technology to ensure we always have the right product at the right time for fulfillment to your operators. Just In Time Inventory increases cash flow and reduces inventory burdens. Our forecasting system will ensure your operators receive the right product and the right time with no out of stocks.



# **Disposables Market Channel**

**Quick Study Guide** 



# **Green Technology**

The global green technology and sustainability market size was valued at US \$16.50 billion in 2023 and is projected to grow from US \$19.83 billion in 2024 to US \$83.59 billion by 2032, exhibiting an annual growth rate of 19.7% during the forecast (2024-2032). **North America accounted for a market value of US \$5.84 billion in 2023 a period to be \$6.99 billion by 2032.** 

United States Biodegradable Plastics Market is expected to reach US \$2.18 Billion by 2028, with an annual growth rate of 13.68% during this period of 2022-2028.

The plastics industry is changing. Biodegradable packaging has become an integral part of the global packaging market.

The rising consumer awareness of biodegradable packaging has led to tremendous growth in the overall market. Biodegradable materials can undergo biodegradation, a chemical process during which environmental microorganisms convert materials into natural substances such as carbon dioxide, water, compost. The method of biodegradation depends on the surrounding environmental conditions.



The North America plastic recycling market size was valued at USD 2.9 billion in 2020 and is expected to expand at a compound annual growth rate (CAGR) of 13.1% from 2021 to 2028. Changing consumer behavior towards sustainability is driving the market in North America. Increasing concerns related to plastic pollution, harmful emissions from the use of petrochemicals, and fluctuating crude oil prices have been driving the demand for plastic recycling. Increasing use of recycled plastics in several industries such as textiles, automotive, packaging, and electrical and electronics, and building and construction is anticipated to boost the demand for plastic recycling in the U.S. and Canada.

Rising concerns over the use of plastics, increasing demand for alternatives to conventional plastics have been observed in the market. End-use industries in the market are shifting their focus toward the use of recycled plastics to achieve a reduced carbon footprint associated with the manufacturing process of recycled plastics as compared to virgin plastics.



# A Green Technology Brand





- 80% & 100% Post-Consumer Recycled Material
- Organic Biodegradable Additive
- Landfill Diversion
- UpCycle Recycle and Reuse
- 29% Annual Recycling Rate
- \* Energy Savings
- \* Reduce Fossil Fuels
- \* Reduce Carbon Footprint
- \* Less Toxic
- FDA Approved
- **EFSA Approved**
- Global Recycling Standards
- ISO Certified Facilities
- \* Compared to Virgin Petroleum Based Materials



- 100% Plastic Free Coating
- 100% Recyclable
- 100% Home Compostable
- 100% Commercial Compostable
- 100% Marine Degradable
- 100% Biodegradable
- 100% Repulpable
- 68% Annual Recycle Rate
- Freezable, Microwaveable & Ovenable
- No Harmful Chemicals PFAS Free
- FDA Approved
  - **HALAL** Approved
- PEFC Responsible Sourcing





- Sturdy light weight packaging
- Resists grease and retains heat
- Venting options
- Windowing options
- F-Flute for kraft unprinted containers
- E-Flute for kraft printed containers
- 100% recycled material
- Clean, green, and sustainable



We can make custom designed plastic and paper cups and containers to meet your sustainability goals.

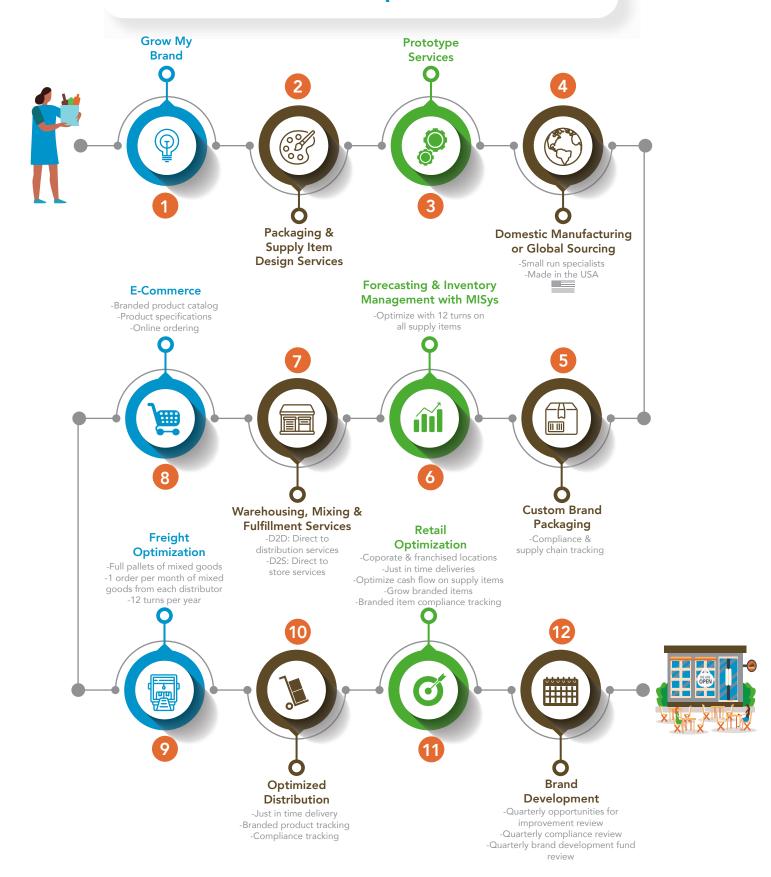
Please call for more information.

Carey Edwards **(**314) 809 - 3039



### **Grow Your Brand Checklist**

### **Multi-Unit Operators**



Please contact us for a free no obligation packaging evaluation.

### Reshoring American Packaging TM



## **Plastic Division**



#### Portion Control Cups



1oz 2oz

#### Beverage Cups - Sampler & Taster

1oz

2oz

3.5oz

5oz

7oz

9oz

#### Beverage Cups - 92mm

7

4oz Insert 9oz Squat

12oz

14oz

16oz

18oz

20oz

#### **Beverage Cups - 98mm**



14oz

16oz

18oz 20oz

24oz

#### Beverage Cups - 105mm



30oz

#### Beverage Bottles



16oz

32oz

64oz

**Tamper Evident Cap** 

#### Food - Deli Cups

8oz

8oz XL (12)

16oz

16oz XL (20)

32oz

32oz XL (36)

#### Food - Dessert Cups



Small Medium

large

**Parfait** 

Low Dome Lid High Dome Lid

**Banana Split** 

#### **Produce Containers - Combo Pack**



Veggie Tray & Lid Octagon Tray & Lid Luau Bowl & Lid

#### Family Pack Containers



2" Tray

4" Tray

#### **Entrée Containers - Combo Pack**



Small - 8x6x3 (620) Medium - 10x7x3 (817) Large - 12x8x3 (920)

Square - 8x8x3 (520)

#### Accessories



Beverage Straws Take-Out Bags Cutlery Kits

# **Plastics Material Identification**

| Material                       | RPET | RPET | RPET | EcoBio         | PLA  | PLA  |
|--------------------------------|------|------|------|----------------|------|------|
| Material Code                  | 50   | 80   | 100  | EB1            | PLA  | BPLA |
| Recycle Symbol                 | #1   | #1   | #1   | #1             | #7   | #7   |
| Price (1=Less Expensive)       | 1    | 2    | 3    | 4              | 5    | 6    |
| Virgin Material                | 50%  | 0%   | 0%   | 0%             | 100% | 100% |
| Post Industrial Recycled PET   | 50%  | 20%  | 0%   | 0%             | 0%   | 0%   |
| Post Consumer Recycled PET     | 0%   | 80%  | 100% | 100%           | 0%   | 0%   |
| Organic Biodegradable Additive | 0%   | 0%   | 0%   | 2%             | 0%   | 2%   |
| Active Recycling               | Yes  | Yes  | Yes  | Yes            | No   | No   |
| Biodegradable                  | No   | No   | No   | Yes            | No   | Yes  |
| Home Compostable               | No   | No   | No   | No             | No   | No   |
| Commercial Compostable         | No   | No   | No   | No             | Yes  | Yes  |
| Diversion from Landfill        | Yes  | Yes  | Yes  | Yes            | Yes  | Yes  |
| UpCycle-Recycle & Reuse        | Yes  | Yes  | Yes  | Yes            | Yes  | Yes  |
| Annual Recycling Rates         | 29%  | 29%  | 29%  | 29%            | No   | No   |
| Renewable Raw Material         | No   | No   | No   | No             | Yes  | Yes  |
| * Energy Savings               | Yes  | Yes  | Yes  | Yes            | Yes  | Yes  |
| * Reduced Fossil Fuel          | Yes  | Yes  | Yes  | Yes            | Yes  | Yes  |
| * Reduced Carbon Footprint     | Yes  | Yes  | Yes  | Yes            | Yes  | Yes  |
| * Less Toxic                   | Yes  | Yes  | Yes  | Yes            | Yes  | Yes  |
| Plastic Free                   | No   | No   | No   | No             | No   | No   |
|                                |      |      |      | BEST<br>OPTION |      |      |

#### \* Compared to Virgin Petroleum Based Materials



### Reshoring American Packaging TM



# **Paper Division**



#### **Beverage Cups**



60z - 77mm

12oz - 88mm

16oz - 88mm

21oz - 88mm

32oz - 105mm

#### Beverage Sleeve



88mm

#### **Beverage Carrier**



2 Cell

4 Cell

#### Food Cups



60z - 98mm

8oz - 98mm

12oz - 98mm

16oz - 98mm



12oz - 117mm

16oz - 117mm

24oz - 117mm

32oz - 117mm

#### Food Buckets - 170mm



32oz

40oz

48oz

56oz

640z

88oz

128oz

# 0

Pizza Plate

9"x.25"

#### **SmartBox**



#1S - 5"x4.5"x2.5"

#8M - 6.75"x5.5"x2.5"

#3L - 8.5"x6.25"x2.5"

#4XL - 8.5"x6.25"x3.5"

#### **SmartView**



#1S - 5"x4.5"x2.5"

#8M - 6.75"x5.5"x2.5"

#3L - 8.5"x6.25"x2.5"

#4XL - 8.5"x6.25"x3.5"

#### Take-Out Handle Box



**Small** 

Medium

Large

#### Take-Out Chicken Box



Medium

#### Food Trays



1#-5.5"x4.25"x1.5" Food Tray

2#-6.5"x4.75"x1.5" Food Tray

3#-7.75"x5.75"x2" Food Tray

5#-9.5"x6.5"x2.25" Food Tray

# French Fry Boxes



Regular - 3"x2.25"x2" Large - 3.5"x2.5"x2.75"

### Reshoring American Packaging TM



# **Paper Division**



#### Burgers & Sandwiches



**4"x4"x2.75" 5"x5"x2.75"**6"x6"x2.75"

#### Hot Dog & Burrito



6"x2.75"x2.5"

#### Snacks & Appetizers



5"x3"x2.75" **6"x4"x2.75"** 7"x5"x2.75" **8"x6"x2.75"** 

#### Sub & Hoagie & Grinder



**7"x3.5"x2.75" 9"x3.5"x2.75"**11"x3.5"x2.75"

### Take-Out Bags



**EcoTemp** 

#### Cutlert Kit



Fork Knife Spoon Napkin Salt & Pepper

#### Personal Pizza Boxes



10" - 6"x6"x2.75"
12" - 6.5"x6.5"x2.75"
14" - 7"x7"x2.75"
16" - 8"x8"x2.75"
18" - 9.5"x9.5"x2.75"

#### Personal Pizza Slice Boxes



10" - 6"x6"x2.75"
12" - 6.5"x6.5"x2.75"
14" - 7"x7"x2.75"
16" - 8"x8"x2.75"
18" - 9.5"x9.5"x2.75"

10x10

Food Wrap



**Beverage Straws** 

8"

# **Paper Material Identification**

| Folding Cartons                  |        |        |        |                |      | Beverage Cups  |  |
|----------------------------------|--------|--------|--------|----------------|------|----------------|--|
| Material Application             | Carton | Carton | Carton | Carton         | Cup  | Cup            |  |
| Material Description             | CRB    | SBS    | FLUTE  | EBox           | P2S  | ECup           |  |
| Price (1=Less Expensive)         | 1      | 2      | 3      | 3              | 1    | 2              |  |
| Material Strength                | 1      | 2      | 3      | 2              | 1    | 1              |  |
| FDA Compliant                    | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| Virgin Material                  | 0%     | 100%   | 0%     | 100%           | 100% | 100%           |  |
| Post Consumer Recycled Material  | 100%   | 0%     | 100%   | 0%             | 0%   | 0%             |  |
| Organic Biodegradeable Additive  | 0%     | 0%     | 0%     | 2%             | 0%   | 0%             |  |
| Active Recycling                 | Yes    | Yes    | Yes    | Yes            | No   | Yes            |  |
| Biodegradeable                   | No     | No     | Yes    | Yes            | No   | Yes            |  |
| Home Compostable                 | Yes    | Yes    | Yes    | Yes            | No   | Yes            |  |
| Commercial Compostable           | Yes    | Yes    | Yes    | Yes            | No   | Yes            |  |
| Diversion from Landfill          | Yes    | Yes    | Yes    | Yes            | No   | Yes            |  |
| Smooth Print Surface             | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| Food Safe                        | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| Moisture Protection              | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| Annual Recycling Rate            | 68%    | 68%    | 68%    | 68%            | 0%   | 68%            |  |
| Plastic Free                     | Yes    | Yes    | Yes    | Yes            | No   | Yes            |  |
| Poly Coated                      | No     | No     | No     | No             | Yes  | No             |  |
| Wicking Technology               | No     | No     | No     | No             | Yes  | Yes            |  |
| Barrier Protection               | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| Microwaveable                    | No     | No     | No     | Yes            | No   | Yes            |  |
| PEFC Certified Sourcing          | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| No Harmful Chemicals - PFAS Free | Yes    | Yes    | Yes    | Yes            | Yes  | Yes            |  |
| Can be Laminated for Window      | Yes    | Yes    | Yes    | Yes            | No   | Yes            |  |
|                                  |        |        |        | BEST<br>OPTION |      | BEST<br>OPTION |  |



### Reshoring American Packaging TM



# **Paper Flute Division**



#### Burgers & Sandwiches



**4"x4"x2.75" 5"x5"x2.75"** 6"x6"x2.75"

#### Hot Dog & Burrito



6"x2.75"x2.5"

#### Snacks & Appetizers



5"x3"x2.75" **6"x4"x2.75"** 7"x5"x2.75" **8"x6"x2.75"** 

#### Sub & Hoagie & Grinder



**7"x3.5"x2.75" 9"x3.5"x2.75"**11"x3.5"x2.75"

#### Personal Pizza Boxes



10" - 6"x6"x2.75"
12" - 6.5"x6.5"x2.75"
14" - 7"x7"x2.75"
16" - 8"x8"x2.75"
18" - 9.5"x9.5"x2.75"

#### Personal Pizza Slice Boxes



10" - 6"x6"x2.75"
12" - 6.5"x6.5"x2.75"
14" - 7"x7"x2.75"
16" - 8"x8"x2.75"
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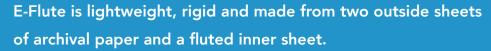
#### Family Pizza Boxes B-Flute ONLY



7x7x2
8x8x2
9x9x2
10x10x2
12x12x2
14x14x2
16x16x2
18x18x2

### **E-Flute Features**

E-flute is a type of corrugated board with a thin profile that's used for packaging. It has a flat surface, high crush resistance, and is good for printing.





### **Features**

- Thickness: E-flute is typically 1.5–1.8 mm thick.
- Flutes: E-flute has about 90 flutes per linear foot.
- Surface: E-flute has a compact structure that results in a smooth surface.
- **Compression strength**: E-flute has excellent compression strength.
- **Crush resistance**: E-flute has high crush resistance.
- Printing: E-flute's flat surface is good for high quality printing.
- Colors: E-Flute can be Kraft/Kraft or White/Kraft or plain White.
- Oil & Grease Resistant: E-Flute absorbs oil and grease between the three layers of paper.
- Insulation: The flutes resist bending and pressure and serves as insulation to moderate temperature and humidity inside the enclosure.
- Window: E-Flute can be designed to have a window for retail applications and warming units. The window is microwaveable.



# **Materials Performance Matrix**

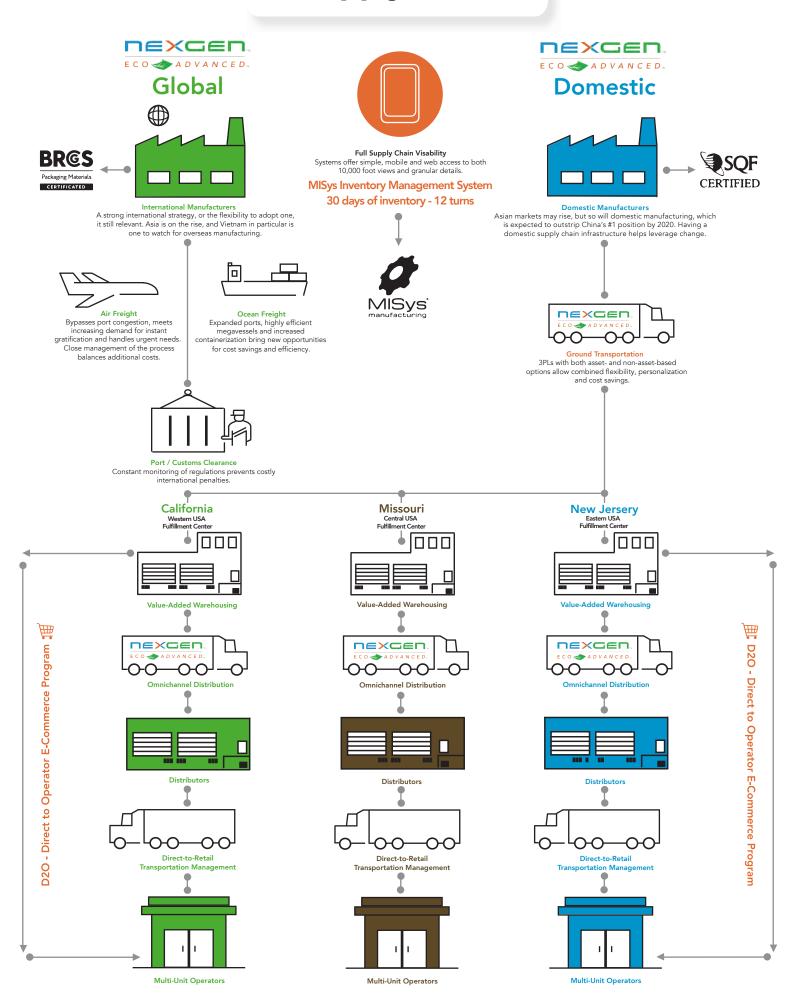
| Materials Guide           | PLA        | PET          | PP           | Paper      | HIPS       | OPS        | EPS Foam   |
|---------------------------|------------|--------------|--------------|------------|------------|------------|------------|
| Cost                      | 1          | 2            | 3            | 4          | 5          | 6          | 7          |
| Clarity                   | Good       | Excellent    | Good         | Poor       | Good       | Excellent  | Poor       |
| Durability                | Fair       | Excellent    | Excellent    | Fair       | Good       | Good       | Poor       |
| Rigidity                  | Fair       | Excellent    | Excellent    | Fair       | Good       | Good       | Poor       |
| Barrier Properties        | Excellent  | Excellent    | Good         | Poor       | Fair       | Fair       | Poor       |
| Fat/Acid/Sugar Resistance | Fair       | Good         | Excellent    | Fair       | Fair       | Fair       | Good       |
| Insulation                | Fair       | Fair         | Excellent    | Poor       | Poor       | Poor       | Excellent  |
| Cut Resistance            | Fair       | Good         | Excellent    | Fair       | Poor       | Poor       | Poor       |
| Crack Resistance          | Poor       | Good         | Excellent    | Excellent  | Poor       | Poor       | Excellent  |
| Compostable               | Yes        | No           | No           | No         | No         | No         | No         |
| Recycle Symbol            | #7         | #1           | #5           | #7         | #6         | #6         | #6         |
|                           |            |              |              |            |            |            |            |
| Temperature Range         | 32 F/105 F | (10) F/150 F | (20) F/240 F | 20 F/220 F | 20 F/170 F | 20 F/170 F | 20 F/240 F |
| Warming Unit              | No         | No           | Yes          | Yes        | No         | No         | Yes        |
| Microwave Safe            | No         | No           | Yes          | Yes        | No         | No         | Yes        |
| Heat Lamp Safe            | No         | No           | Yes          | Yes        | No         | No         | No         |
| Oven Safe                 | No         | No           | No           | No         | No         | No         | No         |



# Food & Beverage Product Guide

| Food Application Guide     | PLA  | PET       | PP        | Paper     | HIPS | OPS       | EPS Foam |
|----------------------------|------|-----------|-----------|-----------|------|-----------|----------|
| Bakery                     | Good | Excellent | Fair      | Poor      | Fair | Good      | Poor     |
| Candy                      | Good | Excellent | Fair      | Poor      | Fair | Good      | Poor     |
| Deli/Cold                  | Good | Excellent | Good      | Poor      | Good | Good      | Fair     |
| Produce                    | Good | Excellent | Fair      | Poor      | Good | Good      | Poor     |
| Salads                     | Good | Excellent | Good      | Poor      | Good | Good      | Poor     |
| Sandwiches/Cold            | Good | Excellent | Good      | Poor      | Good | Excellent | Good     |
| Sushi                      | Good | Excellent | Fair      | Poor      | Good | Good      | Poor     |
| Sides/Cold                 | Good | Excellent | Good      | Poor      | Good | Good      | Good     |
| Dessert                    | Good | Excellent | Fair      | Poor      | Good | Good      | Poor     |
| Meats/BBQ                  | Poor | Poor      | Excellent | Good      | Fair | Fair      | Good     |
| Chicken/Strips             | Poor | Poor      | Excellent | Good      | Fair | Fair      | Good     |
| Sausages/Franks            | Poor | Poor      | Excellent | Good      | Fair | Fair      | Good     |
| Burgers                    | Poor | Poor      | Excellent | Good      | Fair | Fair      | Good     |
| Asian                      | Poor | Poor      | Excellent | Good      | Fair | Fair      | Good     |
| Deli/Hot                   | Poor | Poor      | Excellent | Good      | Fair | Poor      | Good     |
| Pasta                      | Poor | Poor      | Excellent | Good      | Poor | Poor      | Good     |
| Mexican                    | Poor | Poor      | Excellent | Poor      | Poor | Poor      | Good     |
| Sandwiches/Hot             | Poor | Poor      | Excellent | Poor      | Poor | Poor      | Good     |
| Sides/Hot                  | Poor | Poor      | Excellent | Good      | Poor | Poor      | Good     |
| Dressings                  | Good | Good      | Excellent | Poor      | Good | Good      | Good     |
| Sauces                     | Poor | Poor      | Excellent | Poor      | Good | Good      | Fair     |
| Fried Foods                | Poor | Poor      | Excellent | Good      | Poor | Poor      | Poor     |
| French Fries               | Poor | Poor      | Poor      | Excellent | Poor | Poor      | Poor     |
| Chili                      | Poor | Poor      | Poor      | Excellent | Poor | Poor      | Good     |
| Soups                      | Poor | Poor      | Good      | Excellent | Poor | Poor      | Good     |
| Pizza                      | Poor | Poor      | Good      | Excellent | Poor | Poor      | Poor     |
| Beverage Application Guide | PLA  | PET       | PP        | Paper     | HIPS | OPS       | EPS Foam |
| Iced Coffee                | Good | Excellent | Good      | Fair      | Good | Poor      | Good     |
| Frozen Coffee              | Good | Excellent | Good      | Fair      | Good | Poor      | Good     |
| Smoothies                  | Good | Excellent | Good      | Fair      | Good | Poor      | Good     |
| Iced Tea                   | Good | Excellent | Good      | Fair      | Good | Poor      | Good     |
| Carbonated Drinks          | Good | Good      | Excellent | Fair      | Good | Poor      | Good     |
| Slushies                   | Good | Good      | Excellent | Fair      | Good | Poor      | Good     |
| Hot Coffee                 | Poor | Poor      | Good      | Excellent | Poor | Poor      | Good     |

# **Supply Chain**



# Global Sourcing. Domestic Solutions.

We compliment our domestic manufacturing with our global sourcing program. We can purchase all your disposables not made in the USA from BRCS certified facilities from around the world.

Global sourcing is a procurement strategy used to acquire goods or services from suppliers in other countries at the best possible price. This strategy typically seeks to exploit global efficiencies to enhance product or service delivery.

These efficiencies may encompass various economic factors, such as low-cost skilled labor, lower total cost, heightened international competition, innovative technology, and incentives, such as tax breaks and low trade tariffs.

NexGen can also access materials that are unavailable or more expensive to produce domestically.

NexGen can use five levels of global sourcing to enhance procurement.



**Domestic Purchasing** is sourcing goods and services from suppliers within the same country. This is the most basic level of procurement strategy, and businesses may use it for various reasons, such as reducing shipping costs or supporting local businesses.

**International Sourcing** is the second level and involves expanding the procurement strategy to include suppliers from different countries. This level of sourcing can provide access to emerging economies and opportunities for cost savings through the international market and suppliers.

**International Procurement** involves formalizing international sourcing processes and establishing relationships with suppliers in different countries. This level requires a more strategic approach to procurement, including understanding global efficiencies, developing vendor selection criteria, establishing contracts, and implementing quality control processes.

**Centralized Procurement Across Global Locations** aligns procurement processes between regions or business units. This level requires a high level of coordination and communication and the development of standardized procurement policies and procedures.

# **Contact Us**









